Job Type: Full-time, Permanent

Salary: £19,000.00 - OTE £27,775.00

Commission: Uncapped

Location: Manchester

**The Company**

As one of the largest electronic payment providers worldwide, we currently process £1.5 billion of credit card transactions in the UK and £25 billion globally. Our team is focused on finding tailor-made card payment solutions to meet business needs.

With exceptional growth year on year, we aren’t looking to settle any time soon! After great success in London and the launch of our new software Blink3Sixty, we are looking to take our growth to the next level in Manchester.

The future of card payments has arrived and we need you to sell it.

**The Role**

We’re looking for determined university graduates who want to step into the world of Sales and get to grips with the most innovative payments platform, Blink3Sixty. Your job will be to show businesses what they are missing out on.  
  
With Blink3Sixty in your pocket, integrated payments and various partners we will give you the tool kit you need to provide unparalleled payment solutions and excel in the world of Sales.

You will work closely alongside your Sales Team Leader within a team of BDMs, with a focus on developing efficient sales strategies in order to build a portfolio of clients.

* Identify, report on and pursue new business opportunities
* Researching, rapport building, networking and initially cold-calling businesses to generate interest
* Using a CRM system to accurately record client information

**The Requirements**

* The confidence to deal with decision makers
* A desire and hunger to close deals
* Easily adaptable
* Quick learner – can you pick up our product knowledge?

**Company Benefits:**

* Extensive training programme
* On-going training and development
* Opportunities for career progression
* Early Friday finish
* Uncapped commission scheme
* Regular company socials including drinks and team bonding days
* Staff Treats membership upon successful completion of Probation
* Start-up environment with the opportunity to be a part of the company’s growth

This is a fast-paced role where no day is the same. If you're a driven individual with a passion for relationship building and working towards targets, then we would love to hear from you today!

COVID-19 considerations:  
We provide face masks, sanitiser, gloves, temperature checks

As a financial institution our Covid-secure offices remain open.

https://www.home.blink3sixty.co.uk/join-our-team

linkedin.com/in/holliewhite6